| | Excellent: 5 Points | Above Average: 4 Points | Meets Expectations: 3 Points | Minimal: 2 Points | Unsatisfactory: 1 Point |
|--|--|--|---|--|---|
| Business Idea Did the video include the business idea? Do they describe the idea? (Description of idea: product, service, or invention) | The business idea and description of the idea was thoroughly explained. The video went above and beyond to identify this component. The idea should move to final round. | The business idea was effectively communicated and described. | The video sufficiently included both the business idea and description of the business. | The business idea was included, but not described in the video. | The business idea was not included in the video, nor was it described in the video. |
| Value Proposition Did the video identify a problem and offer a solution to the problem? | The problem and solution to the problem was thoroughly explained, detailed, and well-thought-out. The video went above and beyond to identify these components. The idea should move to final round. | The video effectively communicated a problem and a solution to the problem. | The video sufficiently identified both the problem and solution to the problem. | The problem was identified in the video, but the video did not offer a solution. | The problem was not identified, nor did the video offer a solution to the problem. |
| Customer Did the video state/address a customer? | The video thoroughly communicated the target customer and went above and beyond in identifying this component. The idea should move to final round. | The video effectively communicated the customer. | The video sufficiently stated/addressed a customer. | The video vaguely stated/addressed a customer. | The video did not state/address a customer. |
| Prototype Did the video include a prototype, a picture of the prototype, or identify the means of business (for example: building or website)? | The video did include a prototype, picture of prototype, or identify their means of business. The video went above and beyond in completing this component. The idea should move to final round. | The video effectively included a prototype, picture of prototype, or identified their means of business. | The video sufficiently included a prototype, picture of prototype, or identified their means of business. | The video vaguely included a prototype, picture of prototype, or identified their means of business. | The video did not include a prototype, picture of prototype, or identify their means of business. |
| | 5 Points | 4 Points | 3 Points | 2 Points | 1 Point |

Round 1 Scoring Rubric

| | Excellent: 5 Points | Above Average: 4 Points | Meets Expectations: 3 Points | Minimal: 2 Points | Unsatisfactory: 1 Point |
|--|---|---|---|---|---|
| Video Quality Is the video clear in effectively communicating the idea? | The video went above and beyond to clearly communicate the idea. The idea should move to final round. | The video effectively communicated the idea. | The video sufficiently included both the business idea and description of the business. | The video was vaguely clear at effectively communicating the idea. | The video was not clear, and it did not effectively communicate the idea. |
| Sound/Audio Quality Is the sound/audio clear and effectively communicating the idea? | The audio was clear and concise and played a role in effectively communicating the idea. | The audio was clear and concise. | The audio was sufficient and therefore had no effect on communicating the idea. | The audio was somewhat clear but lacked communication of the idea due to the audio quality. | The audio was not clear and therefore did not communicate the idea. |
| Overall Score Should this idea move to the final round of the competition? | Absolutely, great idea. Should move to final round. | The idea is above sufficient, and well-thought-out. | The idea is sufficient. | The idea is vague and needs further development. | No, the idea should not be moved to the final round. |
| | 5 Points | 4 Points | 3 Points | 2 Points | 1 Point |